Enterprise Sales Associate

Course Overview

This course is specifically designed for Enterprise Sales Professionals.

Refine your skills in effectively presenting Cambium Networks solutions to customers and prospects.

What You Will Learn

- Explore the history of Cambium Networks
- Gain insights in the Cambium ONE Network
- Understand the reasons for choosing Cambium
- Comprehend the cnMaestro™ X Network Management System and applications
- Familiarize yourself with Wi-Fi 6, 6E, and 7 applications
- Gain insights into cnMatrix™ Switching and NSE Security/SD-WAN
- Leverage sales tools and resources, including Battle Cards and BOM Configurator

Prerequisites

- None

Certification*

Enterprise Sales Associate Certification Exam: Online testing experience to validate your knowledge and become a Cambium Networks Certified Enterprise Sales Associate.

Preparing for the Exam

Take all courses outlined in the learning path and review available user guide materials.

* Free exam with course completion. Certifications must stay current with updated courses and training.

Learning Options

- 2-hour Online learning

Audience

- Sales
- Technical Professionals
- Or similar

Registration

View all available course options and registration access on Cambium Learning (click the button below).

More Information

For additional information or to ask a question, contact training@cambiumnetworks.com.

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